



We Are Artificial Lift. It's what we do. All day. Everyday.

Join the Flowco team led by pioneers of the artificial lift industry!

We are seeking a **PLUNGER LIFT DISTRICT MANAGER** to become an integral part of our team!
This position is located in **WOODWARD, OK.**

Job Summary:

The Plunger Lift Sales & Service representative will select, install and perform duties using plunger lift, automation, and related equipment to optimize oil and gas well production.

Description:

- Full-Time
- Excellent compensation package with benefits

Responsibilities:

- Plan, develop and implement strategic sales plans to align with corporate goals (Plunger Lift & Automation)
- Direct sales, activities and set goals accordingly based on strategic plan. Initiate sales calls, meetings, and follow-up to review performance
- Recruit, hire, train, and develop district team unity and structure
- Provide plunger lift training and/or presentations for customers and prospects
- Take initiative and be creative with sales techniques, products, and ideas to develop new accounts. Excel in customer relationships and retention
- Manage and control expenditures within agreed budgets, inventory control, including timely reports, care of equipment and accuracy of inventory consignments and facility
- Represent company at trade association meetings to promote products and services
- Ensure activities meet with and integrate with organizational requirements for applicable quality management, health and safety, legal stipulations, environmental policies and other requirements by Flowco

Requirements:

- High School Diploma/GED, Tech certification
- Must have U.S. work authorization
- Must pass a pre-employment drug screen, random drug/alcohol tests
- Previous experience of at least 5 years oil/gas production experience
- Familiarity with artificial lift methodologies focused on plunger lift and gas assisted plunger lift
- Familiarity with engineering blueprints and schematics
- Gas Lift, Plunger Lift, and automation experience preferred
- Professional appearance a must
- Valid and current Driver's License